FARM SECURITY AND CRISIS MANAGEMENT: DOS AND DON'TS IN HIRING

Presenter:

Kay Johnson Smith President and CEO Animal Agriculture Alliance

Host/Moderator: Jay Parsons



April 13, 2015

This webinar is being offered in cooperation with the American Sheep Industry Association Rebuild the Sheep Inventory Committee.

OUR MISSION

The Alliance MONITORS animal rights activist and other detractor groups and ENGAGES proactively in those same spaces.

OUR ROLE



IT'S ABOUT BRINGING EVERYONE TO THE TABLE FOR GOOD.

KNOW THE MOTIVES OF OPPOSITION GROUPS

ANIMAL RIGHTS IN THE U.S. TODAY

Paul Shapiro, HSUS Vice President, Farm Animal Protection (founder - Compassion Over Killing)



"Nothing is more important than promoting veganism." Josh Balk, HSUS Director of Corporate Policy (formerly with Compassion Over Killing)

Nathan Runkle Founder Mercy For Animals





"The way for farm animals to be happy would be to stop eating them." "The lifeblood of Mercy For Animals is our undercover investigations of animal agriculture."

ANIMAL RIGHTS ACTIVISTS TARGET CONSUMERS, CUSTOMERS, POLICY MAKERS, INVESTORS



animalagalliance.org

"To end animal agriculture the movement has to drive down demand and raise the costs and people will stop purchasing so much meat, thus bringing an end to the industry."

Pattrice Jones, Vine Sanctuary
 2013 Animal Rights Conference



ACTIVIST RIGHTS IN THE USA – TODAY

\$400+ Million Annually



animalagalliance.org

PRIMARY ACTIVIST TACTIC

UNDERCOVER VIDEOS

STRATEGIC TACTIC AGAINST AG: ILLICIT EMPLOYMENT & VIDEOS

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HUFF GREEN

PETA Undercover Sheep-Shearing Video Appears To Show Shocking Animal Abuse

The Huffington Post | By Ron Dicker 🔀 📩 Posted: 07/17/2014 11:31 am EDT | Updated: 07/17/2014 11:59 am EDT

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Undercover PETA video of sheep shearing reveals what appears to be shocking animal abuse in the United States.

The footage, posted to YouTube July 9, allegedly shows handlers beating and throwing the sheep. In the clip, a wool worker appears to twist the neck of one of the animals until its neck breaks. The sheep are also filmed sustaining painful wounds, including on their genitals, apparently from careless blade work.

On its website, PETA said it documented the abuse at ranches in Wyoming, Colorado and Nebraska in March and April. The video prompted investigations by police.



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UNDERCOVER VIDEOS IN NORTH AMERICA BIG BUSINESS FOR ACTIVISTS



82"undercover" activist videos on farms/meat processing plants in USA & Canada

Of those, over 70 in the past 10 years



animalagalliance.org

UNDERCOVER VIDEOS IN NORTH AMERICA BIG BUSINESS FOR ACTIVISTS





NEW "UNDERCOVER" TACTICS



OF THE UNITED STATES

NEWS

News Archive »

Wavne's Blog »

Press Releases »

Media Contacts »

VIDEO



OUR WORK

MAGAZINES



Slaughterhouses and Livestock Auctions

A hotline for reporting cruelty and neglect on factory farms, at livestock auctions and in slaughter houses will empower employees at those facilities who have witnessed cruelty or other unlawful acts.

The Humane Society of the United States, which launched the hotline (1-888-209-7177), offers whistleblowers a reward of up to \$5,000 for information leading to the arrest and conviction of



Sea

WHY UNDERCOVER VIDEOS

60 Seconds on the Internet



Animal Agriculture Alliance Connect | Engage | Protect animalagalliance.org

Source: Daily Mail

DRIVE STATE LEGISLATION

 NEWSLETTER SIGN-UP
 Your Email Address
 GO
 Support Our Mission
 If
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interactive legislative map below is updated every Thursday.

Legislation Alert GMO Legislation

MN SF2865 Genetically modified or engineered food and seed disclosure requirement. Status: 3/21/2014 Referred to Senate Jobs, Agriculture and Rural Development; <u>Summary</u>: On and after January 1, 2015 food and seed must be branded for sale as genetically engineered. Packaged food, agricultural commodities, and seed stock will display "Produced with Genetic Engineering". For this bill "genetically engineered", "genetic engineering", "genetically modified", "genetically modified", "genetically manipulated", "genetic manipulation" are synonymous for organisms with genetically altered material.

HO112 An Act Relating To The Labeling Of Food Produced With Genetic Engineering. Status: 5/8/2014 Signed by Governor; <u>Summary</u>: As enacted into law, federal law will not provide for the labeling of food that is produced with genetic engineering or require independent testing. "For multiple health, personal, religious, and environmental reasons, the State of Vermont finds that food produced from genetic engineering should be labeled as such". The bill defines genetic engineering as an organism with introduced genetic material.

Legislation Blog Myth Busting Monday: GMO, Why Does it Matter?



Nebraska Legislation

LB 393: Change provisions of the Livestock Animal Welfare Act. Status: Pending: Legislature Agriculture Committee 1/30/15. Notice of hearing for February 24, 2015.

LB176: Change the Competitive Livestock Markets Act. Status: Introduced 1/12/15. Pending: Legislature Agriculture Committee. Notice of hearing 2/10/15.

LB377: Change provisions and procedures relating to the disposition, care, custody, and costs associated with the impoundment of dogs or cats. Status: Introduced 1/16/15. Pending: Legislature Agriculture Committee. Notice of hearing for 2/17/15.

For a comprehensive overview of past legislative measures in Nebraska, click here.



Bruce Sodexo News News Even Media Image Socia

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PRODUCTS -A&W EXPANDS ANIMAL CARE REQUIREMENTS TO CHICKEN Posted by: RealAgriculture News Team October 21, 2014 in Eastern Canada, Food, Livestock, News, Poultry, Western Canada 3 Comments

> Despite criticism from the farm community, the number of items on A&W's menu that require specific animal care practices on farms is growing.

Recipes

Canada's Food & Beverage Processing Magazine

Nutrition, He

52

Welc



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Sodexo Ca

Panera details animal welfare plans

NEWS

News

food in canada

February 19, 201 Sodexo announc

ABOUT

March 3, 2015 exclusively from

GAITHERSBURG, Md., February 19, 2015 - S policy in U.S. operations today, outlining a phas suppliers and fostering improved animal well-be Humane Society of the United States (HSUS), 5



A&W's new chicken ad

After moving to beef raised without the use of growth promotants and eggs from hens fed vegetarian diets without animal by-products, the fast food chain announced Monday that it has switched to only serving chicken produced with vegetarian diets and without the use of antibiotics.

"At A&W, we take food seriously and we're proud to set high standards when it comes to ingredients," said A&W's Susan Senecal. "We began our ingredients guarantee in September 2013 with the very well received introduction of beef raised without the use of hormones or steroids. In September of this year, we introduced eggs from chickens fed only a vegetarian diet without animal byproducts and now we're proud to be introducing chicken raised without the use of antibiotics."

 Let's Re-Evaluate Ag Lingo — "Animal Byproduct" Sounds Icky, Even to Me

INFLUENCE BUSINESS

patagonia



100% Traceable Down

Never Live-Plucked. Never Force-Fed. Every Single Cluster.

OUR DOWN SUPPLY CHAIN EXPLAINED:



UNITED COLORS OF BENETION.	THE GROUP GOVERNANCE SUSTAINABILITY M		
Sustainability	Materials of animal origin		
Company Approach	Home » Sustainability » About Our Products » Materials of animal origin		
Stakeholders			
•About Our Products	USE OF MATERIALS OF ANIMAL ORIGIN IN OUR GARMENTS The production of our garments is carried out with the utmost respect for the welfare of nature, people and animals. In particular, over the years we have worked hard to progressively minimize the use of any raw materials of animal origin. Regarding angora wool, we use only ethically-sourced materials. We buy only from suppliers that have obtained them through natural, certified shearing. In addition to this, we conduct rigorous checks not only at origin but also on the final product before it reaches the stores. For the padding of most of our winter jackets, on the other hand, we use only synthetic materials such as cotton wool flocks (100% polyester), which offer the same level of heat as a product of animal origin but are ethically sustainable. As of today, an increasingly smaller percentage of these jackets is still manufactured using feathers. However, these are obtained from birds already intended for food use, whose origin is certified. Finally, regarding fur, we strictly apply a ban on the use of natural fur in our clothing and clothing accessories. This ban extends worldwide, to all our brands and all its suppliers.		
Dress safely			
Organic Cotton			
• Materials of animal origin			
Denim			
Our Engagement for Bangladesh			
Supply Chain			
Environment			
Social Commitment			
Case Studies			
Press Releases and Statements			



BUSINESS SIDE OF ANIMAL RIGHTS





The Business Benchmark on Farm Animal Welfare 2014 Report

Nicky Amos and Dr Rory Sulivan

BBFAW

As animal-rights advocates focus on the financial-risk angle instead of merely animal treatment, they "are getting a bit more savvy with respect to what shareholders are wanting to support," said Courteney Keatinge, senior environmental, social and governance analyst at Glass Lewis.



INFLUENCING RETAILERS/SHAREHOLDERS

Freedom and Linux

Defending freedom and Linux from corporate

Animal "rights" groups PETA, HSUS own stock in fast food industry

January 27, 2011 - 11:18 am

Posted in Uncategorized

Tagged corporate shills, hsus, humane society of the united states, industry shills, people for the ethical treatment of animals, peta, shills HOME / GLOBE / IDEAS

Q&A with Matt Prescott

The Boston Globe

PETA, Playboy Bunnies, and the curious power of a chicken suit

MATT PRESCOTT, 26, is one of the pioneers of a new kind of corporate-savvy activism: One minute he might parade around with a bucket of fake blood and a sign that charges torture, and the next he's dressed in a tie and jacket, addressing the CEO at a stockholders' meeting.

...Prescott accomplishes his wins by playing to both the fears and desires of corporate executives.

PROTECT YOUR BUSINESS FROM UNDERCOVER ACTIVISTS



LOOK AT YOUR BUSINESS WITH EYES WIDE-OPEN

Review all Company Operations & Policies Honestly:

Find Solutions to Any Animal Handling & Care Problems

- Seek counsel from animal handling specialists
- Implement an Animal Care & Handling Program Documented Best Practices

Find Solutions to any Environmental Problems

- Ensure good stewardship and good neighbor relations
- Look at farm & practices from outsider's perspective

Conduct Self-Audits (even your own undercover audits) Identify vulnerabilities in hiring protocols



PROTECT YOUR ANIMALS & YOUR BUSINESS

Thoroughly Screen All Job Applicants – know who you're hiring: <u>check their references</u>, do background <u>checks</u>

Red Flags to Watch For:

- ✓ Those looking for temporary work
- ✓ Willingness to work for free
- License plates from out-of-state; stories about moving to the area for a girlfriend/boyfriend
- ✓ Use of college/university identification
- Overly or inappropriately educated for the position applied for



animalagalliance.org

HIRING MUST DOS

 Require applicants complete a written application, with references;

Include a statement on the application – that must be signed:

"All information provided is true and correct under penalty of perjury"

- Require consent for a background check have them sign
- Verify applicant's permanent address
- Note if there are gaps in employment and inquire
- Verify farms they've worked on exist; verify past employment, especially farms/plants
- Call all references listed



HIRING MUST DOS

- Require a signed confidentiality agreement
 - State opening that if they breach it, they may have to pay your attorneys fees
 - Include a pledge not to film or photograph without permission by the employer and that all film/photos taken are property of the employer
- Inform new employees about background checks, certification, false statements, etc. about anything you intend to do in terms of monitoring
 - Make sure they sign
 - If they refuse to sign, this should be a red flag



INTERVIEW PROCESS

- 1. Have you ever worked or earned a degree under a different name?
- 2. Are you currently working for any organization that is paying you or asking you to collect any information related to our company/farm, proprietary procedures or processes? *If so, please provide the name and contact information.*
- 3. Do you own or possess any equipment, including cell phone, that you intend to have with you during work that can collect video, audio or still pictures? *If so, please show us this equipment (and document it).*
- 4. Have you ever observed an animal being subjected to treatment that you feel was harmful? Where and when? What did you do about it?



EMPLOYMENT MUST DOS

Train longtime employees to be your "eyes & ears" and report suspicious behavior

See Contact Ask Notify



CHARACTERISTICS TO WATCH FOR

Red Flags – Existing Employees

- ✓ Come in early/stay late
- ✓ Volunteer for the worst jobs to gain access to the animals when few others are around
- Ask to work with the animals, even when assigned other jobs
- Ask a lot of questions about cameras, security, schedules of managers, etc.
- Request unexpected time off to "visit a sick relative in Europe", don't show up for work without notice



OTHER SUSPICIOUS ACTIONS

- Unexpected visitors (dressed in a suit and tie) stating they need to check the animals for disease. Ask for business card, name, number and employer
- Unexpected visitors or individuals saying they work for your company in an audit role – or work for a customer in an audit role, requesting to see the animals.
- Do Not trust people at face value Verify ALL Requests for Access
- If they leave without ID verification, record car make & model, as well as license plate; record appearance of individual
- Report Suspicious Guests to local authorities and to the Animal Ag Alliance.

UNDERCOVER ACTIVISTS IDENTIFIED

"JASON SMITH"



PROTECT

COMPANIES TARGETED:

Quality Egg of New England, Bushway Packing Inc, Wiles Hog Farm, Hodgins Kennels, C.C. Baird, Gemperle Farms, Norco Ranch, DeCoster Egg Farms, and Hy-Line's Spencer, IA hatchery

ALIASES: Christopher Parrett, Jason Smith, John Knoldt, and Chris Paxton

ORGANIZATIONS: MFA, HFA

STATES: MF. OH. VT. MI. TA. NC

According to sources, born in Houston as Christopher Parrett, however, most often goes by Jason Smith. When employed by Maine Contract Farms, contractor to Quality Egg, used a social security card belonging to John Knoldt. His driver's license, in 2010, was from North Carolina.

In 2014, Jason Smith has attempted gaining employment on several farms, in particular egg farms. Claims to be from TX, and in NC because his girlfriend goes to school there.

"TONY GUILLAN-GUZMAN"



COMPANIES TARGETED:

- Kreider Farms, Cal-Maine
- **ORGANIZATION: HSUS**
- STATES: PA, TX

c, Tony Guillen Guzman was name given to Cal-Maine, but did not match the Re identification on his Maryland-issued

driver's license. He said he had completed a tour in the U.S. Navy and had moved to the Waelder area in southeastern Texas to live with an uncle. Signed agreement to report concerns about animals care, but failed to do so per Feedstuffs article 12/10/10. His references were not checked. Another red flag: he had requested his paycheck be direct deposited to an account in Ames, Iowa -- a college town, even though he was living in the Waelder, TX area.

"PETE ROMOLAND"



ORGANIZATION:

Mercy For Animals; Humane Farming Association

STATES TARGETED:

Ohio

An individual (*photo shown above*) appeared in a *Time* magazine article accompanying an interview with him on March 6, 2009. In the article, "Pete" indicated that he had legally changed his name twice. "Pete" also indicated that he is a vegan and stated, "...I do not believe that under any circumstances we should raise animals for food."

In the same interview, he proudly boasted his video footage had been featured in at least two HBO documentaries, including *Death on a Factory Farm*.

"JAMES/JIMMY CARLSON"

COMPANIES TARGETED:

Willet Dairy, Hy-Line Hatchery, New Country View Family Farms Iowa

STATES: New York



ORGANIZATION:

Mercy For Animals

The individual appears to be in his twenties and had his hair cropped short in a buzz cut. He is supposedly from Sag Harbor, NY. In a National Public Radio interview that has since been taken offline, an individual took credit for conducting the Hy-Line undercover operation. In the radio interview, he asked the reporter to call him "James." He said that since he often had to use his real social security card with his picture ID, he couldn't reveal his real name.

UNDERCOVER ACTIVISTS IDENTIFIED

"CAROLYN COOK"

COMPANIES TARGETED:

Seaboard Foods

ORGANIZATION:

Humane Society of the United States

STATES:

PROTECT

Oklahoma

She worked on the farm for two months and had several questions about safety and animal welfare. She is from Austin, Texas and is 29 years old. Past work experience includes Safaris Zoo, S&S Pet Store, and Persistence Horse Farm. During her interview, she said that she had moved to the area with Sean Thomas (another undercover activist).

"Danielle Thompson"

COMPANIES TARGETED:

Minnesota Turkey Farms

ORGANIZATION:

Galapagos Preservation Society

STATES:

Minnesota, Washington

Thompson is an animal rights activist who attempted to gain employment at two poultry companies in Minnesota, but thankfully was found out well before any hiring progressed. The applicant Danielle Thompson states on the application her last address was CA and she worked as a landscaper. She also shows work history in WI and MD, she lists attending high school in Racine, WI. The phone number she listed on the application is from Caledonia, WI. She contacted us today using the phone number of 360-298-4910, which is a Washington State number.



"SEAN THOMAS"

COMPANIES TARGETED:

Hallmark/Westland, Prestage Farms

ORGANIZATION:

Humane Society of the United States

STATES: California, Oklahoma

Named in a March 13, 2008, USA Today article, he is responsible for the infamous video of mistreatment at the Chino, CA plant of Hallmark/Westland. He has also been named as the activist responsible for a video taken in January 2011 at a Prestage Farms facility in Oklahoma. While the latter video did not depict any mistreatment by employees, HSUS attempted to use

"Arturo Garcia"



COMPANIES TARGETED:

Weise Brothers Dairy, Hudson Valley Farms

ORGANIZATION:

Mercy for Animals

STATES:

New York, Wisconsin

Hired at Hudson Valley Foie Gras in the spring of 2013, was in hindsight, too good to be true. He was bilingual, personable, would show up early for work and stay late. "Arturo" started asking to venture into areas of the farm beyond his purview, so the owners then checked his references and discovered they were dummy telephone numbers. Arturo disappeared from the farm that afternoon. A month later, MFA released a video entitled "Amazon Cruelty" with footage from HVFG. The video was meant to urge the retailer to discontinue allowing foie gras to be sold on its website.

In the fall of 2013, "Arturo" was hired by Weise Bros. Dairy in





MONITOR & REPORT SUSPICIOUS ACTIVITIES & PEOPLE

Farm Security Mobile App for Members

- Interview questions
- Red Flags
- Activists Profiles
- Crisis Management
- Daily News Clips
- Push Notifications that will serve as Alerts with new information









ANIMAL CARE TRAINING, CRISIS MANAGEMENT, COMMUNICATIONS, ADVOCACY MUST BECOME PART OF YOUR BUSINESS PLAN

PROTECT YOUR ANIMALS & YOUR BUSINESS

Train Employees on Policies & Proper Handling Procedures

- Ensure they know your expectations
- Require any Concerns of abuse, or mishandling be reported immediately; establish an anonymous call line
- Shadow new employees with access
- Hold employees accountable
- Create Animal Care Team among employees; reward employees for good results



Hold employee briefings to ensure all employees know your policies and how to respond to "tough questions" to be your best communicators away from the farm



PROACTIVE COMMUNICATIONS

Build Relationships Before You Need Them

- Get to know your legislators (yours & those in urban districts) before you need them
- Get to know local law enforcement
- Engage and support your local community and business clubs
- **Be Transparent Take Away the Mystery**
 - Have an online presence: Facebook, Website, Twitter, Instagram and provide updates on actions taken
 - Host an open house or provide virtual tours
 - Regularly meet with customers all the way up food-chain
 - Provide tours if possible



CRISIS PREPARATION

- Plan in advance your communications plan and statement
- Designate <u>one</u> spokesperson and ensure all employees know
- If you are the "next You Tube" sensation Activist video
 - Contact customers immediately
 - Be honest with media and other inquiries
 - Get in front of video release invite media to tour
 - Do your own review & investigation
 - Request a full, uncut, unedited copy of the video with audio
 - Engage third party expert review
 - Hold employees accountable, if appropriate
 - Take actions to prevent problems in the future



PROACTIVELY SHARE YOUR STORY Put A Face On Ag



Animal Agriculture Alliance Connect | Engage | Protect

animalagalliance.org

SHARE YOUR STORY PUT A FACE ON AG



Utilize Social Media to Share Positive Stories





Pinterest



animalagalliance.org

PROACTIVE COMMUNICATIONS & CULTURE

COOPER FARMS C.A.R.E.S.

Comprehensive Animal Raising and Environmental Systems

At Cooper Farms, being responsible caretakers of our animals and land is always at the forefront.

We continue to strive for better, more sustainable production practices and constant improvements for the utmost care of our animals.



Animal Care

Since 1938 Cooper Farms has taken the lead is safe and humane environments for our animaty years, Cooper Farms has grown and diversified. From raising only a handful of turkeys in 1938, to starting a small hatchery, today the company not only raises turkeys, but also raises hogs as well as chickens for table eggs. Cooper Farms



COOPER FARMS C.A.R.E.S.

Comprehensive Animal Raising and Environmental Systems

At Cooper Farms, it is our mission to do things better today than we did yesterday.

Biosecurity at Cooper Farms

Prevention is the foremost goal of our biosecurity program. Our controlled environments reduce the threat of disease-

causing agents from entering our farms and affecting our animals. Our turkey and hog breeding farms require workers to shower in and out, while growing farms require special garments prior to entry. Entry to all farms is restricted with signs prominently displayed. To further reduce the risk



Environmental Care

Cooper Farms is proud of our long tradition of environmental stewardship. It is our continuing goal to provide the best products while incurring the least environmental impact on surrounding farms, waterways and communities.

Our Certified Livestock Management staff is expertly trained by the Ohio Department of Agriculture. We encourage our family farm producers to develop a Comprehensive Nutrient Management Plan for proper distribution of animal waste. A sophisticated distribution system for animal wastewater applies the correct

PROACTIVE COMMUNICATIONS & CULTURE



Your Dairy Adventure Starts Here...

A country experience that the whole family will love, The Dairy Adventure at Fair Oaks Farms is a fun-filled, up-close look at sustainable dairy farming.

You'll be amazed at how our world class innovations result in the more pure, nutritious and delicious dairy products that you can purchase and sample right here on the farm! The Dairy Adventure offers experiences to you that you couldn't imagine and you'll never forget. Learn and play in our dairy activity center. Absorb the farming lifestyle at one of our modern working dairy farms while riding in our cow bus.

FAIR OAKS





Your Pig Adventure Starts Here...

The Pig Adventure at Fair Oaks literally throws open the barn door to let you see what goes on inside a modern pig farm.

Step inside our modern pig farm and learn about pig farming in the most unique and transparent way. From where pig farming began to the modern practices that we use today, you're sure to leave with something the converdent!

Have the opportunity to perform a hands-on sonogram, become a farmer of a litter of piglets, watch the birthing process and even have the chance to virtually hang out with some pigs in our state-of-the-art, interactive Pig Adventure!











THANK YOU

"By implementing out-of-the-box ideas, we engage with influencers and shield our members from the blows of misinformation."

